

## Our vision: SUSTAINABLE GROWTH

### **Orient Transport Services**

#### "The Dynamic Cargo Movers"

For more than 14 years, Orient has pushed the limits of the logistics and supply chain management industry. We provide a one-stop shop of many products for customers who are focused on finding the best shipping solution.

We help our customers grow by keeping their supply chain flowing.

We create efficient solutions for all businesses with focus on reliability, environmental impact and cost regardless of industry and size.

We provide equal growth opportunities for all employees. People drive the success of our company, so the more we provide healthy and safe workplaces – as well as strong growth opportunities – the greater is our chance of achieving our ambitious growth targets.

We help societies grow. We conduct our business with integrity, respecting different cultures and the dignity and rights of individuals in all countries.

We grow shareholder value. We want to continue to be a leading global supplier, fulfilling the customer needs for transport and logistics services. We target extensive growth - organic and through acquisitions - and aim to be among the most profitable in our industry.











#### Our mission:

## OPERATIONAL EXCELLENCE

World trade drives world prosperity, but seamless trade is not a given.

We create more efficient global trade flows for all business through our persistent focus on transparency, productivity and scalability.

We design our infrastructure – physical and digital – to support high service levels and efficient workflows.

We provide operational excellence that goes hand in hand with sustainability. A well-planned supply chain is also a greener supply chain.

We are forwarders. Doers. People who get things done.

We take ownership and show initiative. We always seek to find the better and rational solutions to the challenges we face.







#### **Our Values**

## **CUSTOMERS FIRST**

- We deliver great customer experiences and high-quality services
- We are proactive in our customer dealings and work hard to retain customers
- We make it easy for our customers to do business with us

## **BEST PERFORMANCE**

- We are transparent and driven by results
- We are driven by entrepreneurship and local empowerment

## TRUE COLLABORATION

- We take ownership and show initiative
- We collaborate and communicate in a respectful way
- We practise open dialogue





Orient Transport services

## Why Orient Transport Services?

#### **ALL ABOUT YOU**

Because you are the centre of our world. We have built our business around your needs, wherever they are, whatever they may be.

#### **OUR LONG ARM**

Whether it's air, sea or land, we're a freight forwarding and long armed shipping company that's got you covered. Anywhere. We are growing all the time, so there is no place we can't reach. And our size means you can grow with us over time.

#### **OUR PEOPLE**

Our team with a strong, local entrepreneurial DNA is working together to help you with your transport and logistics needs.

#### THE WAY WE WORK

Operational excellence in our business processes helps us deliver high quality services to you on time, all the time while maintaining our competitiveness. We know you need reliability to ensure your relationship works with your customers, and so we harness our people, technology and infrastructure to prepare for any eventuality.







#### WHAT WE STAND FOR

Our culture and service are defined by our global values. We put our customers first. We strive for best performance across our whole organisation. And our ownership and initiative drive true collaboration with you - our customer.

#### With OTS you will optimize your freight forwarding route to:

- Reduce freight costs in comparison with a standard airfreight shipment
- Reduce transit time in comparison with a standard ocean freight shipment
- Provide a cost-effective freight option for delayed ocean shipments
- Provide an option for tight capacity or expensive airfreight markets and lanes As an industry-leader in logistics, our team will help you find the best forwarding and logistics services to meet your business goals.



## **OTS Products:**









## OCEAN FREIGHT

OTS ships more than 15,500 containers a year to ports all around the world, making us one of the top forwarders for your inbound and outbound ocean freight shipments in Egypt.



#### Full Container Load (FCL)

With OTS, a flexible FCL delivery is offered that's customized to fit into your supply chain however it best suits your business needs.

Tailor-made solutions are OTS' specialty, especially when it comes to ocean freight delivery. Orient provides fully integrated transport for your full container loads. Whether you need a logistics partner for one section of your supply chain or multimodal services, we've got it covered

With a robust, global cargo shipper portfolio, we'll select the carrier that best suits your FCL freight forwarding needs. From there, our experts will manage your shipment from beginning to end, no matter how many modes of transport you require.

OTS is an Egyptian industry-leading forwarder that can optimize your supply chain and achieve your business goals.

#### **Benefits**

- Competitive pricing
- High quality standards
- Space and equipment availability during peak seasons
- Outstanding schedule reliability
- Sustainable solutions
- Weekly sailing flexibility















#### Less-than-container Load (LCL)

Our global LCL network makes managing your ocean freight easier than ever. With quality service and state-of-the-art tech, we're a leader in LCL delivery.

Orient is an inherent component of our ocean freight product and service portfolio which adds real value to our customers' business.

We provide extensive LCL services with expertise that is supported by a global LCL Hub and Gateway network enhanced by a seamless connection to our land services. This enables Orient to meet the highest standards for comprehensive door-to-door solutions assuring even the smallest consignments reach their destinations in a reliable, flexible and efficient manner.

#### **Benefits**

- Competitive pricing
- High quality standards
- Space and equipment availability during peak seasons
- Outstanding schedule reliability
- Sustainable solutions
- Weekly sailing flexibility





## AND INTERMODAL SOLUTIONS

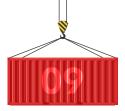
Get the timeliness of air freight and the cost-effectiveness of ocean freight and inland freight Orient is a logistics partner that combines the best of all modes of transport to meet customers schedules and budgets.

By combining air cargo and ocean freight solutions with inland deliveries, you can find the right balance between cost and time – adding flexibility to your supply chain.

#### **Benefits**

- Access to global markets
- Reduced costs
- Speed and flexibility of air, ocean and inland freights







## LAND TRANSPORT

Since 2008 Orient's land transport products and services cover an extensive network nationally and internationally. Get the reach you need to stay ahead of the competition with our range of quality land transport solutions.

Whether you need road transport, rail transport, or both, our land shipping solutions will get your shipments wherever they need to be, punctually and reliably. It doesn't matter if you need a single parcel shipment or want us to manage your entire surface supply chain. Our land transport fleet can move any goods to any location.

Our freight shipping products have ensured the success of millions of ground shipments. With a track-record for quality and timely transportation, your products will be in safe hands.



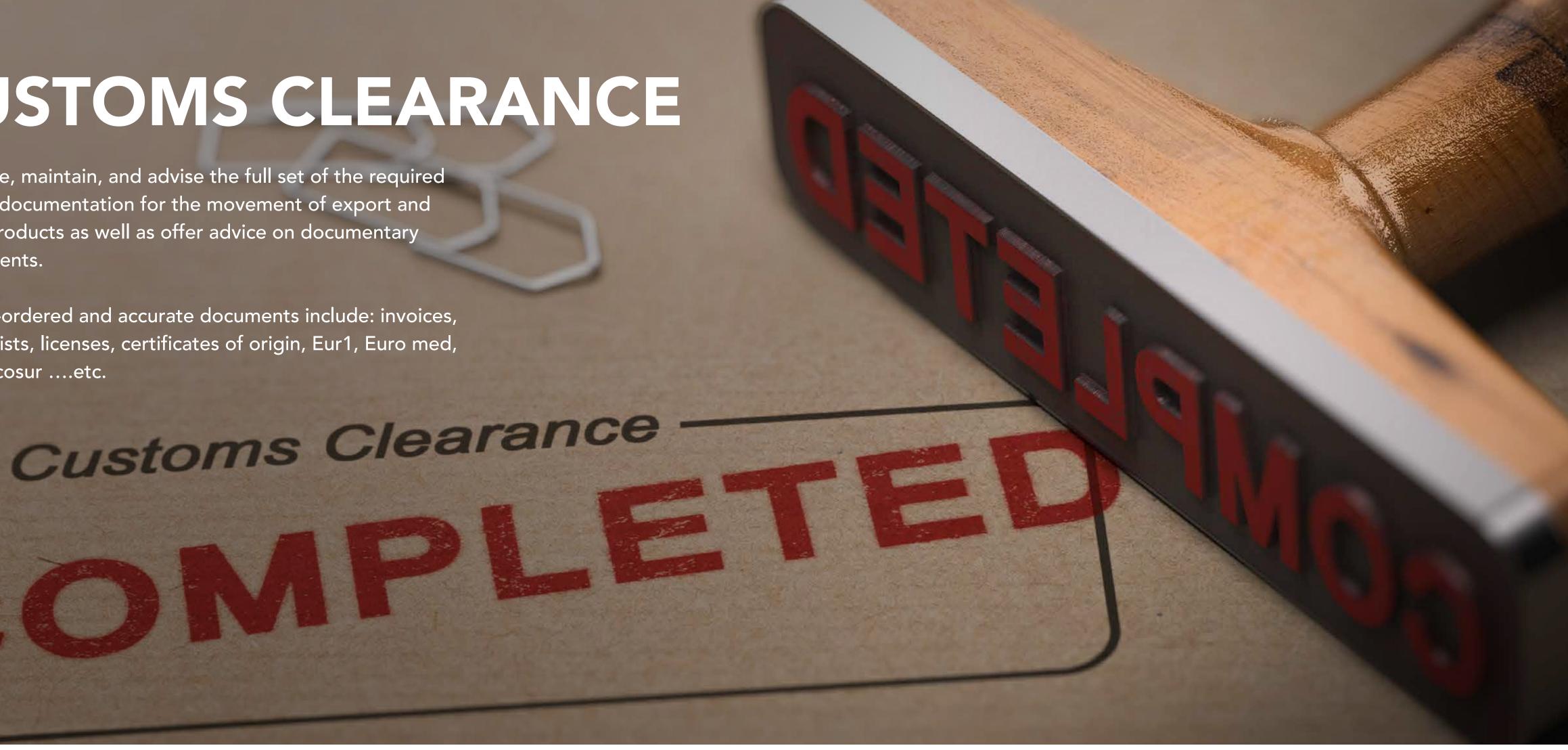




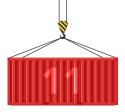
## CUSTOMS CLEARANCE

We create, maintain, and advise the full set of the required customs documentation for the movement of export and import products as well as offer advice on documentary requirements.

Our well-ordered and accurate documents include: invoices, packing lists, licenses, certificates of origin, Eur1, Euro med, and Mercosur ....etc.











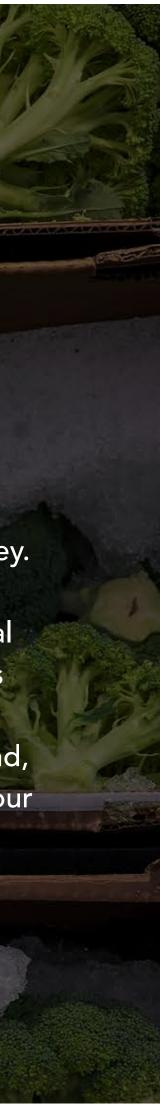
# FROZEN AND PERISHABLES TRANSPORTATION



Whether you need to transport your frozen or perishables by land, sea, or air, Orient has a specialized logistics solution to meet your needs. Your sensitive goods will arrive at their destination as fresh as they were when they started their journey.

Thanks to our global network, Orient respond to your individual requirements for shipping Frozen and perishable items, such as canned meat, produce, citrus, potatoes, onions, garlic, poultry, and dairy products. Our flexible transportation options – by land, ocean, or air, provide optimized door-to-door solutions to fit your products' needs, your budget, and your schedule.

With our innovative packing solutions, we keep your sensitive goods stored in the best atmospheric conditions, ensuring they are well-tempered and fresh when they arrive at their destination.



## BULK LIQUID TRANSPORTATION Orient

Move your bulk liquids safely and efficiently. Whether you move bulk liquids in flexitanks, ISO tanks, IBCs or drums, we'll help you to plan their safe and fast arrival. Tell us your requirements and we'll provide an end-to-end bulk transport solution including customs and recycling, to suit your needs and budget.

Iso and Flexi Tanks are the alternative method of moving chemicals in bulk as opposed to using parcel tankers. Whilst tanks do not present you with the same economy of scale as to what tanker vessel's do, they do provide the ability of being fully intermodal whilst at the same time protecting clients from the exorbitant costs associated with tanker vessels in the form of detention rates caused by delays, etc.

Their intermodalism allows clients to have full flexibility in terms of transporting them inland / over boarder via truck or train or positioning them to another country via the ocean. Currently, we import almost 150 tanks a month and we export the same amount. We have recently gone into leasing out tanks for static storage and mining projects in Egypt and Africa. These tanks are often used to replace road tankers due to the flexible package in which they offer.











#### Flexi Tanks

Our flexitanks can be used to store liquids in or out of a container. It's a flexible, temporary or permanent bulk liquid container storage solution. Keeping product stored safely on-site or off-site until it's discharged.

For years, we've helped companies solve their logistical problems using our cutting edge flexitanks and container liners. Our Flexitanks are used by 23 customers because the shipping industry knows we know how to safely and efficiently ship your non imo liquid cargo.

#### What Does OTS Do?

- **OTS** offers One-way or dedicated round trip transport of ISO Tank Containers for IMO and Non-IMO products
  - Standard T11 chemical tanks
  - Specials tanks leasing including lined tanks, temperature control, gas tanks, and food grade tanks
- **OTS** offers tank hire, pier to pier and door to door transport for your liquid cargo



#### **ISO Tank Container**

An ISO Tank is a tank container which is built according to the ISO standards (International Organisation for Standardization), so it is suitable for intermodal transport. ISO tanks are designed to



transport and store liquids, both hazardous and non-hazardous.

A tank container is one of the safest ways to transport fluids. An ISO tank has a stainless-steel barrel and is surrounded by various types of protective layers. Different coatings can be used depending on the type of liquids the tank has to contain.

Our Bulk Liquid professional team are 24/7 helping importers, exporters and operators to find the best win-win business deal for all the stakeholders.

Orient Transport is a specialist in logistics services for the transport and storage of liquid chemical products. With our global network of agents and operators who employ highly trained staff, we ensure more than 2000 different IMO and Non-IMO chemical products safely reach their intended destinations every year.

- **OTS** provides Fleet Management and leasing services
- **OTS** stores, cleans, tests, and repairs ISO tank containers
- **OTS** provides heating up services
- **OTS** offers long and short-term rental and leasing of ISO tanks

## ISO TANK CLEANING SERVICE

OTS does cleaning for tank containers for our partners.

This full cleaning service for tank containers is offered at Alexandria and Sokhna Ports.











#### **OPERATIONS AND** DOCUMENTATION

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#### INQUIRIES

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"The Dynamic Cargo Movers"

